



A.H.M.'s
ANJUMAN ARTS, SCIENCE AND COMMERCE COLLEGE,
ANJUMANABAD, BHATKAL-581320
(AFFILIATED TO THE KARNATAKA UNIVERSITY, DHARWAD)

**A ONE-DAY WORKSHOP ON NETWORKING FOR ENTREPRENEURS BY
MR. VIVEK NAYAK (05-08-2018)**

ANJUMAN ARTS SCIENCE AND COMMERCE COLLEGE, BHATKAL

NOTICE

Ref. No: SWO/221/2018-19/

Date: 04th August, 2018

This is to inform all the students that a **One Day Workshop on NETWORKING FOR ENTREPRENEURS** by **Mr. Vivek Nayak** will be organized tomorrow in our college on **05th August, 2018**.

Therefore, the students of all the streams are informed to attend and learn the tricks of the trade.




Principal
(Prof. M. K. Shaikh)
Anjuman Arts, Science & Commerce
College, BHATKAL (U K) 581320



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PHOTOS



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**A ONE-DAY WORKSHOP ON NETWORKING FOR ENTREPRENEURS BY
MR. VIVEK NAYAK (05-08-2018)**

Bio-Data of Mr. Vivek Nayak

Name: Vivek Nayak

Place of Birth: Ankola, Karwar District, Karnataka, India

Current Residence: Ankola, Karwar District, Karnataka, India

Occupation: Business Man & Entrepreneur.

Years of Experience: 10 Years

Education: Bachelor of Commerce, KU, Dharwad

Professional Summary: A distinguished entrepreneur hailing from Ankola in the Karwar district of Karnataka. With a strong foundation in wholesale Business, he has successfully established and grown his business, to become a leading player in the region. His innovative approach and commitment to sustainable practices have earned him recognition in the local business community.

Achievements:

- **Successfully launched good Business Award.**
- **Expanded operations to the whole District.**
- **Recipient of Coastal Belt.**



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A ONE-DAY WORKSHOP ON NETWORKING FOR ENTREPRENEURS BY MR. VIVEK NAYAK (05-08-2018) ATTENDANCE SHEET		
S/N	NAMES	SIGNATURES
1	Ambika Chandru Harijan	<i>Rao</i>
2	Devendra Goyda Gond	<i>Devendra Gond</i>
3	Kamalaxi Uday Naik	<i>Kamal</i>
4	N.J. Likhita	<i>N.J. Likhita</i>
5	Roge Bibi Mehrunnisa	<i>Roge</i>
6	Yashodha	<i>Yashoda</i>
7	Hareesh Manjunatha Gond	<i>Hareesh</i>
8	Prahlad Narayan Achary	<i>Absent</i>
9	Shankar Sannu Gonda	<i>Shankar</i>
10	Shreenivas Annappa Moger	<i>Shreenivas</i>
11	Akash Timmanna Naik	<i>Akash</i>
12	Bhavana Parameshwar Moger	<i>Bhavana</i>
13	Gayatri Ganapati Shetty	<i>Gayatri</i>
14	Gurudeep S. Naik	<i>G.S. Naik</i>
15	Jyoti Channaveerappa Hosamani	<i>Jyoti</i>
16	Nagesh Korgappa Naik	<i>Nagesh</i>
17	Yashodhar T Moger	<i>Yashodhar</i>
18	Mahendra Durgappa Devadiga	<i>M.Devadiga</i>
19	Ranjith Manjunath Moger	<i>Absent</i>
20	Abdul Aleem	<i>Aleem</i>
21	Abdul Rabeet	<i>Rabeet</i>
22	Abeer Ahmed	<i>Abeer</i>
23	Elhammul Haq Shabandri	<i>Elhammul</i>
24	Huzaif	<i>Huzaif</i>
25	Ibtisam Sajjad	<i>Ibtisam</i>
26	Manegar Rashid	<i>M. Rashid</i>
27	Mohammed Afeef Gangavali	<i>M. Afeef</i>
28	Mohammed Ajlan	<i>Ajlan</i>
29	Mohammed Fari	<i>Fari Mohammed</i>
30	Mohammed Fuzail	<i>Mohammed Fuzail</i>
31	Mohammed Hasaan	<i>Mohammed</i>
32	Mohammed Irbaz	<i>Irbaz</i>
33	Mohammed Sufiyan	<i>Sufiyan</i>
34	Mohammed Tabrez	<i>Mohammed Tabrez</i>
35	Mohammed Yousuf	<i>Yousuf</i>
36	Mohammedadil M Faruqathhar	<i>M. Faruqathhar</i>
37	Abdulla Rawaha	<i>Abdulla</i>
38	Ahmed Usaal	<i>Usaal</i>
39	Babu Ruyazan Jafar	<i>Ruyazan</i>



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S/N	NAMES	SIGNATURES
40	Gidda Simran	
41	Ibrahim Khaleel	
42	Mohammed Saad Kola	
43	Mohammed Shahid	Absent
44	Mohammed Shakeeb Abu Mohammed	
45	Mohammed Tamjeed	
46	Syed Sayeed	



Principal
(Prof. M. K. Shaikh)
Anjuman Arts, Science & Commerce
College, BHATKAL (U K) 581320



Report on One Day Workshop: Networking for Entrepreneurs

Date: August 5, 2018

Venue: Anjuman Arts, Science and Commerce College, Bhatkal

Resource Person: Mr. Vivek Nayak

Number of Attendees: 43 students

Introduction

On August 5, 2018, Anjuman Arts, Science and Commerce College, Bhatkal, organized a one-day workshop titled "Networking for Entrepreneurs." The workshop aimed to equip students with essential networking skills crucial for entrepreneurial success. Mr. Vivek Nayak, a seasoned expert in business networking and entrepreneurship, led the session.

Objectives of the Workshop

1. **Understanding Networking:** To provide a comprehensive understanding of what networking entails and why it is crucial for entrepreneurs.
2. **Developing Networking Skills:** To teach practical skills and strategies for effective networking.
3. **Building Professional Relationships:** To guide participants on establishing and maintaining valuable professional relationships.
4. **Leveraging Networking for Business Success:** To demonstrate how networking can be leveraged to advance entrepreneurial goals and achieve business success.

Workshop Overview

1. Introduction and Welcome

The workshop commenced with an introduction by the college faculty, who welcomed Mr. Vivek Nayak and the participating students. The objective and agenda of the workshop were outlined, setting the stage for an engaging session.

2. Session 1: The Importance of Networking

Mr. Nayak began with a session on the fundamental concepts of networking. He emphasized the significance of building a robust network for entrepreneurs, noting that strong professional relationships can lead to new opportunities, partnerships, and resources.

3. Session 2: Practical Networking Skills

The second session focused on practical skills for effective networking. Mr. Nayak shared strategies for:



- **Initiating Conversations:** Techniques for starting and sustaining meaningful conversations with potential contacts.
- **Building Relationships:** Tips for developing long-term, mutually beneficial relationships.
- **Follow-Up Strategies:** Effective methods for following up with new contacts to maintain and strengthen connections.

4. Session 3: Networking Tools and Platforms

Mr. Nayak introduced various tools and platforms to enhance networking efforts, including social media, professional networking sites like LinkedIn, and industry-specific events. He provided examples and demonstrated how to utilize these tools effectively.

5. Interactive Activities

To reinforce the learning experience, the workshop included interactive activities such as role-playing networking scenarios and group discussions. These activities allowed students to practice their networking skills in a supportive environment and receive constructive feedback.

6. Q&A and Wrap-Up

The final segment of the workshop was a Q&A session where students had the opportunity to ask Mr. Nayak questions about networking strategies and entrepreneurship. The session concluded with a summary of key takeaways and actionable advice for the participants.

Key Takeaways

- **Networking as a Core Skill:** Networking is a fundamental skill for entrepreneurs that can significantly impact business success.
- **Effective Communication:** Initiating and maintaining conversations is crucial for successful networking.
- **Utilizing Networking Platforms:** Leveraging digital tools and platforms can enhance networking efforts.
- **Building and Nurturing Relationships:** Long-term success depends on the ability to build and nurture professional relationships.



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Conclusion

The one-day workshop on "Networking for Entrepreneurs" was a valuable learning experience for the 43 students who attended. Mr. Vivek Nayak's expertise and practical insights provided participants with essential skills and strategies to improve their networking capabilities. The workshop successfully met its objectives and equipped students with the tools needed to advance their entrepreneurial endeavors through effective networking.


IQAC & NAAC CO-ORDINATOR
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