Project Work on

"Financial Performance Evaluation of Manufacturing Organization: A Case study of RIBCO Pipe Industry, Bhatkal"

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By:

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Certificate

Certified that the Project Work titled **"Financial Performance Evaluation of Manufacture Organization: A Case Study of RIBCO Pipe Industry Bhatkal"** is a original record of field work done by **Ms. Pavitra Irappa Naik** M.Com Fourth Semester Student of our Centre, during the period of her study and that it has not formed the basis for the award of any degree, diploma, associate ship, fellowship or similar other titles. It has not been submitted to any other University or Institution for the award of any degree or diploma.

Place : Bhatkal

Date : 22-06-2019

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oject Guide

Prof. M.K.Shaikh
Principal

RIBCO INDUSTRIES

TIN: 29590046684

CERTIFICATE

This is to certify that **Miss. PAVITHRA I. NAIK ,** D/o: Irappa Naik, student of M. Com IV Semester, (Register No: 17C011118), studying in Anjuman Arts, Science, Commerce College & P. G. Centre, Bhatkal has successfully completed the internship training in our factory and submitted a report entitled "Performance evaluation of manufacturing organization and a case study of RIBCO INDUSTRIES, Bhatkal" for partial fulfillment of her degree in master in Commerce under Karnataka University, Dharwad, Karnataka.

The effort put in by her in collecting the data and overall participation during the completion of project deserves highest appreciation.

We congratulate her and wish all the success in her future endeavors.

Bhatkal

3rd June, 2019

For RIBCO INDUSTRIES

Authorised Signatory

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INTRODUCTION

Introduction

Poly Vinyl Chloride (PVC) industry is important for national economy. Investments are not happening despite the rapidly growing Indian PVC market. The last green field investment for a PVC plant in India was conceived in the year 2002-03, when duty differential was a little over 15%. However, while demand has grown by almost 1.6 million tons no new capacity addition has even been envisaged. Indian import duties on PVC are lower than those in the developed world and in the ASEAN Region. Imports of PVC, which were less than 5% of the country's demand ten years ago, are now at almost 50% and growing rapidly every year and are expected to reach to $3 billion in a few years. Appropriate fiscal measures can propel investments in the PVC sector.

It also has a very serious long term deleterious effect on the Indian Caustic Soda industry. The majority of Chlorine produced goes into PVC manufacture, and if there is no PVC capacity addition, there can be no Caustic Soda capacity addition, and the country will become reliant on the import of yet another basic growing product, Caustic Soda.

The PVC industry in India is valued at over Rs. 20,000 crores with five major producers and over 6,000 processors, employing tens of thousands of people, making consumer and industrial products. In spite of strong economic growth, India still has a long way to go to realize its infrastructural needs - nearly USD 650 billion will be required for urban infrastructure in the next twenty years. Also, the construction sector contributes to 10% of the GDP.

Suggestions

The Company could think of creating more goodwill from the creditors so as to enjoy the credit worthiness. It is suggested that the firm focuses on reduction of cost and well as revenue expenditure.

Current assets should be increased. The company should maintain its debt position.

The firm can think of expanding its business to other areas in vicinity. Sales should be increased without the additions of fixed assets.

The company should take necessary steps to control administrative and selling expenses.

Conclusion:

The study reveals that the financial performance is fair. It has been maintaining good financial performance and further it can improve if the company concentrates on its operating, Administrative and selling expenses and by reducing expenses. The company should increase sales volume as well as gross profit. Despite price drops in various products, the company has been able to maintain and grow its market share to make strong margins in market, contributing to the strong financial position of the company. The company was able to meet its entire requirements for capital expenditures and higher level of working capital commitment with higher volume of operations and from its operating cash flows.