A Project Work on

"A STUDY ON PROFIT AND SALES EVALUATION OF BELOORBAYIR BIOTECH LTD USING TIME SERIES ANALYSIS"

Submitted to

Karnatak University Dharwad

In partial fulfilment of the Requirements for the Degree of Master of Commerce

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By:

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ANJUMAN
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...MAN ARTS, SCIENCE, COMMERCE COLLEGE & P.G. CENTRE
(AFFILIATED TO THE KARNATAK UNIVERSITY, DHARWAD)
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Certificate

Certified that the Project Work titled **"A Study on Profit and Sales ...aluation of Beloorbayir Biotech Ltd Using Time Series Analysis"** is an ...ginal record of field work done by **Ms. Nita Shaniyar Naik** with Registration ... **17C011116** in a partial fulfillment of the award of Degree of **Master of ...nmerce** of the **Karnatak University, Dharwad** during 2018-19. The project ...sfies the academic requirements in respect of project work prescribed for the ...ree of Master of Commerce and is a record of her own independent work.

...his project is based on the studies carried out by her has not submitted to any ... University or Institution for the award of any degree or diploma.

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Project Guide

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CERITIFICATE

This is to certify that Miss. Nita .S. Naik bearing Register no, 17CO11116, M.COM student of Anjuman Arts, Science & Commerce college and P.G. Centre, Bhatkal has satisfactorily completed the project in BELOORBAYIR BIOTECH LTD, Bhatkal on "A STUDY ON PROFIT AND SALES EVALUATION OF BELOORBAYIR BIOTECH LTD USING TIME SERIES ANALYSIS" for partial fulfillment of her degree in Masters in Commerce under Karnataka University Dharwad, Karnataka.

The effect put in by her in collecting the data and overall participation during the completion of project deserves highest appreciation.

We congratulate her and wish her all the success in her future endeavours.

Date: 14.05.2019

(KRISHNA REVANKAR)

BELOORBAYIR BIOTECH LTD,

BHATKAL.

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CHAPTER I

INTRODUCTION

INRODUCTION:

Chemical Industry, the business of using chemical reaction to convert raw-materials such as coal, oil and salt into a variety of products during the 19th and 20th cent. Technological advances in the chemical industry dramatically altered the world's economy. Chemical process has produced pesticides and fertilizers for formers, pharmaceuticals for the health care industry, synthetic dies and fibbers for the textiles industry, soaps and beauty aids for the cosmetics industry, synthetic sweeteners and flours for the food industry, plastic for the packaging industry, chemicals and celluloid for the motion picture industry, and artificial rubber for the auto industry.

The modern human experience places a large emphasis on the material world. Form the day of our birth to the day we die we are frequently preoccupied with the world around us. whether struggling to feed ourselves, occupying ourselves with, modern invention, interacting with other people or animals, or simply meditating on the air we breathe, our attention is focused on different aspects of the material world. Infect only a handful of disciplines certain subsets of religion, philosophy, and abstract math-can be considered completely unrelated to the material world. Everything else is somehow related to chemistry, the scientific discipline which studies the properties, composition, and transformation of matter.

The basic objectives of accounting are the preparation of the financial statements in a way that they give a true and fair view of the operating results and the financial position of the business. In other words, the income statement should disclose the true profit or loss made by the business during a particular period while the balance sheet must disclose a true and fair view of the financial

position of the business on a particular date. Financial statements are prepared in a monitory unit, i.e., rupees, in our country. They can serve very

SUGGESTIONS

- The Beloorbayir Biotech Ltd should improve its sales by reducing its cost of capital which indirectly increase the profit of the company.
- Company should adopt advance technology and it should spend more amounts in research and development activities to tackle the heavy competition in the market of pharmaceutical industry.
- The relationship between employees and management is too good, so the industry has to carry on with it.
- It has to adopt proper advertisement services as a promotional measure as soon as possible to increase their sales and to for competition in the market.
- The firm should reduce wastage in row material and power for etc. This will decrease the cost of production and increase the profit.
- The net profit of the company is showing which indicates profitability of the company up to a mark.
- One of the best advantage of the company is availability of efficient labour along with best geographical area also with river and national highway.
- The net sales of the company is slowly decreasing which indicates that company is not properly concentrating towards sales procedures.
- There as a good synchronization between all the department of the company which results in smooth working.

CONCLUSION

Beloorbayir Biotech Ltd is a manufacturing and marketing industry in pharmaceutical products, it is also producing profits similar to other companies of its capacity of production. This has been achieved because of setting up of good management by the' company as per my knowledge while doing my project work in this company.

The departments are very important to the organization only sales and profits can't give accurate information about the organization. However, the finding of